Good results in H1 2017
Profitability objectives revised up

- **Group trading profit** :
    - **€466m** vs €281m in H1 2016
    - **€336m** vs €211m in H1 2016 excluding tax credit in Brazil
- **In France, trading profit** of **€121m** vs €85m in H1 2016, of which **€83m for food retail activities** compared with €36m in H1 2016
- **Cash flow** from continuing operations of **€582m** vs €390m in H1 2016
- **CAPEX** from continuing operations of **€452m** vs €506 m in H1 2016
- **FY objectives revised up:** growth in consolidated trading profit of at least 20%, at 30 June 2017 exchange rates

Key figures

In €m	H1 2016	H1 2017	Change
Consolidated net sales	**16,950**	**18,598**	+9.7%
EBITDA	**600**	**814**	+35.7%
EBITDA margin	*3.5%*	*4.4%*	*+84bp*
Trading profit	**281**	**466**	+65.6%
Trading margin	*1.7%*	*2.5%*	*+85bps*
Net income from continuing operations, Group share	**(188)**	**(78)**	+58.7%
Underlying net profit, Group share	**56**	**48**	-14.1%
Consolidated net financial debt	**(6,343)**	**(5,594)**	-11.8%
Net financial debt in France (Casino)	**(4,027)**	**(4,314)**	+7.1%

Following the end-2016 decision to sell Via Varejo (including Cnova Brazil) and in accordance with IFR "Non-current Assets Held for Sale and Discontinued Operations", the income statement for the six months ended 30 June 2016 has been restated to present Via Varejo's net after-tax profit on a separate line ("Net profit from discontinued operations").

NB: Organic and same-store changes exclude fuel and calendar effects

Paris, 27 July 2017

Consolidated net sales of €18.6bn supported by good growth in business in France and improved sales in Brazil

In H1 2017, **consolidated net sales** rose +3.1% on an organic basis to €18.6bn.

In **France**, growth stood at +0.1% on an organic basis and +0.9% on a same-store basis, with a good performance in food retail, up +1.9% in the first half. The qualitative and urban banners delivered very good performances. Monoprix, Casino Supermarkets and Franprix saw the pace of same-store sales accelerate over the period. Same-store sales at franchises in the convenience segment rose sharply. The Leader Price and Géant banners continued to see a progressive improvement in their same-store growth.

In **E-commerce (Cdiscount)**, gross merchandise volume (GMV) advanced by +10.5% on a same-store basis[(1)] in H1 2017, supported by the marketplace's good performance (share of 33.4% of GMV in H1 2017).

Food retail sales in Latin America rose by +7.1% on an organic basis during the semester, led by the sound development of cash & carry, the success of hypermarket revitalisation programmes in Brazil and growth in overall sales at Éxito.

Consolidated trading profit up +65.6%, led by the upturn in profitability in France

Consolidated trading profit totalled €466m in H1 2017 versus €281m in H1 2016, reflecting the success of the various banners in France and the recovery in Brazil.

In **France**, trading profit amounted to €121m, up +42.9% compared with H1 2016 (€85m). Margin widened by +39bps. Property development trading profit declined over the period whereas retail trading profit (excluding property development) grew significantly to stand at €83m (versus €36m in H1 2016). This rapid growth reflected a strong operating performance at Monoprix and Franprix and improved results at Casino Supermarkets, Géant and Leader Price.

The **E-commerce** segment trading profit was negative at -€19m in H1 2017, reflecting the investments carried out under the strategic plan (larger assortment, improved multi-channel strategy and technological upgrade of website).

The trading profit of **food retail operations in Latin America** amounted to €364m, including the tax credits booked by GPA[(2)]. Adjusted for these items, trading profit was up +71.7% at current exchange rate and +47.8% at constant exchange rate, thanks to the sharp improvement in margins at Multivarejo and Assaí in Brazil.

Net financial result and underlying net profit, Group share[(3)]

Net financial result for the period totalled -€227m, compared with -€123m in H1 2016, which had benefited from the favourable impact of the bond buybacks.

Net income from continuing operations, Group share was -€78m, an improvement on H1 2016 (-€188m).

Underlying net profit from continuing operations, Group share represented +€48m in H1 2017 versus +€56m in H1 2016.

Diluted underlying earnings per share rose to €0.05 in H1 2017 (from €0.03 in H1 2016).

[(1)] Same-store data have been adjusted for i) the sale or closure in 2016 of specialised sites Comptoir des Parfums, Comptoir Santé and MonCornerDéco, ii) the planned reduction of B2B sales initiated in Q3 2016, iii) the restatement of sales for the TV category, where growth was held back by the combined effect in 2016 of the switch to all-HD TV and the Euro 2016 football championship in France (impact of 1.7 pts and 2.3 pts on GMV and sales, respectively), iv) the restatement of the calendar impact related to the summer 2017 sales, which started one week later than in 2016 (impact of 1.0 pts and 0.9 pts on growth in GMV and sales, respectively), v) from the perspective of Cnova, sales generated by Cdiscount with the Casino Group's hypermarket and supermarket customers in France, following the multi-channel agreement in effect in June 2017, and vi) the impact of the 2016 leap year.
[(2)] Including tax credits of €70m in H1 2016 relating to the cumulative PIS and COFINS (VAT) taxes and of €130m in H1 2017 relating to the ICMS-ST ("tax substitution") tax.
[(3)] Definition on page 6

Financial situation at 30 June 2017

Casino Group consolidated net financial debt at 30 June 2017 stood at €5,594m (vs €6,343m at 30 June 2016), a decrease of -11.8%.

Net financial debt of Casino in France[1] amounted to €4,314m at 30 June 2017 compared with €4,027m at 30 June 2016. This evolution was mainly related to one-off financial operations (tender offer on Cnova free-float and partial unwinding of a Total Return Swap).

At 30 June 2017, Casino in France[1] had €5.9bn in **liquidity**, with a **gross cash position** of €2.3bn and **confirmed undrawn lines of credit** of €3.6bn.

The **cash-flow** from continuing operations increased to €582m versus €390m in H12016.

CAPEX from continuing operations decreased to reach €452m versus €506m in H1 2016.

Casino has been rated BB+ (stable outlook) by Standard & Poor's since 21 March 2016 and BB+ (stable outlook) by Fitch Ratings since 24 April 2017.

H2 2017 perspectives – Profitability objectives revised up

In light of its H1 2017 good results, the Group revises its guidance for the growth in consolidated trading profit up to at least 20%, based on 30 June 2017 closing exchange rates.

In France, Casino Group now aims to achieve above 15% growth in food retail trading profit and forecasts a contribution from its property development activities of around €60m.

The presentation of the 2017 half-year results is available on the Casino Group corporate website (www.groupe-casino.fr).

The definitions of the non-GAAP indicators is also be available on the website.

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[1] Scope: The Casino Guichard Perrachon parent company, French businesses and wholly-owned holding companies

Appendices

Consolidated net sales by segment

Net sales *In €m*	H1 2016	H1 2017
France Retail	9,264	**9,261**
E-commerce	850	**871**
Latam Retail	6,836	**8,466**
Group total	**16,950**	**18,598**

Consolidated EBITDA by segment

EBITDA *In €m*	H1 2016	H1 2017		Change	
		Current exch. rate	Constant exch. rate	Current exch. rate	Constant exch. rate
France Retail	267	**292**	291	**+9.5%**	+8.9%
E-commerce	1	**(7)**	(7)	**n.s**	n.s
Latam Retail	332	**529**	451	**+59.3%**	+35.8%
Group total	**600**	**814**	**735**	**+35.7%**	**+22.5%**

Consolidated trading profit by segment

ROC *En M€*	H1 2016	H1 2017		Change	
		Current exch. rate	Constant exch. rate	Current exch. rate	Constant exch. rate
France Retail	85	**121**	120	**+42.9%**	+41.6%
E-commerce	(9)	**(19)**	(19)	**n.s**	n.s
Latam Retail	206	**364**	310	**+76.4%**	+50.1%
Group total	**281**	**466**	**411**	**+65.6%**	**+46.0%**

2017 half-year results

In €m	H1 2016	H1 2017
Net sales	**16,950**	**18,598**
EBITDA	600	**814**
Trading profit	281	**466**
Other operating income and expenses	(418)	**(274)**
Operating profit (loss)	(137)	**192**
Net finance costs	(133)	**(192)**
Other financial income and expenses	11	**(35)**
Income tax	33	**26**
Share of profit of equity-accounted investees	14	**5**
Net loss from continuing operations, Group share	(188)	**(78)**
Net profit (loss) from discontinued operations, Group share	2,769	**(8)**
Net profit (loss) from consolidated operations, Group share	**2,581**	**(86)**
Underlying net profit from continuing operations, Group share	56	**48**

Underlying net profit

In €m	H1 2016	Restated items	H1 2016 underlying	H1 2017	Restated items	**H1 2017 underlying**
Trading profit	**281**	**0**	**281**	**466**	**0**	**466**
Other operating income and expenses	*(418)*	*418*	*0*	*(274)*	*274*	*0*
Operating profit (loss)	**(137)**	**418**	**281**	**192**	**274**	**466**
Net finance costs	*(133)*	*0*	*(133)*	*(192)*	*0*	***(192)***
Other financial income and expenses	*11*	*(46)*	*(36)*	*(35)*	*(18)*	***(53)***
Income tax	*33*	*(68)*	*(35)*	*26*	*(80)*	***(54)***
Share of profit of equity-accounted investees	*14*	*0*	*14*	*5*	*0*	***5***
Net profit (loss) from continuing operations	**(212)**	**304**	**91**	**(5)**	**176**	**171**
Attributable to minority interests[(1)]	*(24)*	*59*	*35*	*73*	*50*	***123***
Of which Group share	**(188)**	**244**	**56**	**(78)**	**126**	**48**

Underlying net profit corresponds to net profit from continuing operations, adjusted for (i) the impact of other operating income and expenses, as defined in the Accounting Policies Section in the notes to the annual consolidated financial statements, (ii) the impact of non-recurring financial items, as well as (iii) non-recurring tax credits and expenses.

Non-recurring financial items result from restatements correspond to change in fair value of equity derivatives (for example, Total Return Swap (TRS) and Forward on GPA share) and the monetary update effects of Brazilian tax liabilities.

Non-recurring income tax credits and expenses correspond to tax effects related directly to the above restatements and to direct non-recurring tax effects. Accordingly, the tax expense applied to underlying pre-tax profit corresponds to the standardised average tax rate for the Group.

[(1)] *Minority interests have been restated for the amounts relating to the restated items listed above*

Simplified H1 2017 balance sheet

In €m	H1 2016	H1 2017
Non-current assets	26,393	**22,826**
Current assets	13,128	**14,913**
Total assets	**39,521**	**37,739**
Total equity	14,668	**13,446**
Non-current financial liabilities	8,106	**7,831**
Other non-current liabilities	3,151	**2,256**
Current liabilities	13,597	**14,206**
Total equity and liabilities	**39,521**	**37,739**

Breakdown of net debt by entity

In €m	H1 2016	H1 2017
France Retail	(4,027)	**(4,314)**
Latam Retail	(2,263)	**(1,706)**
Latam Electronics	87	**641**
E-commerce	(140)	**(214)**
Total	**(6,343)**	**(5,594)**

Exchange rates

	Average exchange rates			Closing exchange rates (30 June)			Exchange rates as at FY results' release
	H1 2016	H1 2017	Change %	H1 2016	H1 2017	Change %	07/03/2017
Colombia (COP/EUR) (x1000)	3.4817	**3.1659**	+ 10.0 %	3.2477	**3.4772**	- 6.6 %	**3.1415**
Brazil (BRL/EUR)	4.1296	**3.4431**	+ 19.9 %	3.5898	**3.7600**	- 4.5 %	**3.3098**

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